



Position: Medical Director

Location: New York, New York

Company Description:

HVH Precision Analytics leverages the power of sophisticated analytics, the breadth of healthcare big data and our deep therapeutic-area expertise to provide a unique and unmatched suite of services to the pharmaceutical and healthcare industries. Our proprietary ability to collect, aggregate, and analyze the journeys of known patients to inform the early diagnosis of undiagnosed patients is revolutionary in the healthcare market, and helps our clients maximize their ability to find and engage patients.

HVH was built out of a unique partnership between Perspecta (formerly Vencore and Lockheed Martin), a premier provider of analytics solutions for the Department of Defense and Intelligence Communities, and Havas Health & You (part of Vivendi Group), a global strategic communications partner to most of the world's largest biopharma companies.

We utilize the most comprehensive medical claims, healthcare records and consumer datasets available and tailor a blend of cutting-edge algorithms, analytic techniques, and machine learning to paint an accurate picture of patient journeys and populations and the social determinants of health. HVH's solutions help our clients gain insights not previously possible; we are connecting patients to therapies sooner and positively impacting lives.

Our healthcare analytic service offerings include:

- Undiagnosed Patient Discovery
- Patient Journey Analysis
- Clinical Trial Analysis
- Therapeutic Market Sizing
- Analytics for Health Communication Optimization
- Health Economics and Outcomes Research

Position Description:

We are growing rapidly as an organization, and are expanding our Clinical Affairs team. This position will report to the Senior Vice President, Medical Affairs. We are seeking a physician who has demonstrated an ability to excel at building relationships with healthcare clients and balance many responsibilities. Qualified candidates will possess both a strong medical background, an understanding of the intersection of data and healthcare and experience with how payers approach healthcare matters. In addition, candidates must demonstrate excellent communication capabilities, a strong work ethic, commitment, and willingness to learn new skills.

This position will be based at the headquarters of Havas Health & You in New York, New York and will be the senior HVH medical employee there. This physician will work with the Havas Business Development team and Brand Leads to support their efforts by incorporating HVH's capabilities into their offerings. The support will be collaborative, and the physician will integrate with the various Havas teams to understand and advise on how HVH's capabilities can best assist their business imperatives. As part of that support, this physician will also supervise, from a dotted line reporting perspective, one or more HVH analysts who are based at the same location and contribute analytic support.

This physician will bring broad medical knowledge and understanding of the payer perspective to any dialogue – from collaboration with our colleagues at Havas Health & You, our internal data science team, and external key opinion leaders (KOLs). This physician will be involved in the medical/clinical aspects of every phase of our work: assessing the feasibility of incoming projects, working with Havas colleagues and clients to understand their critical business questions, designing the analytic strategy in conjunction with the data science team, developing proposals, and ultimately supporting the execution and delivery of programs.

Required Experience/Skills:

- Medical Doctor (M.D.) from an accredited institution
- Deep understanding of the intersection of data and healthcare (including familiarity with healthcare databases, such as claims, EHR and -omics)
- Experience in bioinformatics/predictive analytics/machine learning preferred
- 3+ years of experience in clinical practice required; 5+ years preferred
- American Board Certification or equivalent required
- Active Medical License from any U.S. State preferred
- Excellent communication skills, both verbal and written, and pro-active working style
- Outstanding interpersonal skills
- Travel required, approximately 30-40%

Responsibilities:

- Drive medical analytic activities with varied stakeholders
- Guide HVH team in understanding the disease state/client challenge; design strategy to address client needs
- Work on complex medical/clinical problems in which analysis of situation or data requires an in-depth evaluation
- Keep abreast of medical information and technology through conferences and medical literature and act as a therapeutic area resource
- Collaborate with, support, and exchange information with KOLs, health care professionals, professional organizations, and disease state advocacy groups
- Represent HVH at Havas Health & You and at conferences, client meetings, and in interactions with thought leaders
- Support the build-up of HVH's reputation as a science-based, patient focused reliable partner
- Exemplify medical professionalism, scientific rigor and excellence in all activities